

UNITED STATES

AND EXCHANGE COMMISSION
Washington, D.C. 20549

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8- 51359

# PART III

FACING PAGE MAR 0.4 2002 tion Required of Brokers and Dealers Pursuant to Section 1

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

ANNUAL AUDITED REPORT

**FORM X-17A-5** 

REPORT	FOR THE PERIOD BEGINNING	January 1, 2001	AND ENDING Dec	cember 31, 2001
		141147 227 2 2		1244 22, TI
	A. RE	GISTRANT IDENTIF	ICATION	
NAME O	F BROKER-DEALER: Washing	ton Securities Corpo	oration	
				OFFICIAL USE ONLY
				FIRM ID. NO.
ADDRESS	S OF PRINCIPAL PLACE OF BUS	•	Box No.)	
	6935 Visconsin A	venue, Suite 510		
		(No. and Street)		
	Chevy Chase	Maryland		20815
	(City)	(State)		(Zip Code)
NAME A	ND TELEPHONE NUMBER OF P	ERSON TO CONTACT IN	N REGARD TO THIS F	REPORT
	James R. Johnson		301-	-657-3118
			(Are	a Code — Telephone No.)
	B. ACC	COUNTANT IDENTIF	TICATION	
INDEPEN	NDENT PUBLIC ACCOUNTANT V	whose opinion is contained	in this Report*	
	Goodman and Compa	any		
	(Nau	me — if individual, state last, first, mid	idle name)	
	1430 Spring Hill	Road, Suite 300,	McLean, Virgin	ia 22102
(Address)		(City)	(State)	Zip Code)
CHECK (	ONE:			
_	☐ Certified Public Accountant☐ Public Accountant			PROCESSED
	☐ Accountant not resident in United	States or any of its posses	sions.	P MAR 2 1 2002
		FOR OFFICIAL USE ONLY	<del>,</del>	P MAR 2 1 2002
		TON OFFICIAL OSE ONLY		THOMSON FINANCIAL
				2 95 35 35 35 35

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Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMR control number.

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

### OATH OR AFFIRMATION

I, James R. Johnson	, swear (or affirm) that, to th
,	npanying financial statement and supporting schedules pertaining to the firm of
Washington Securities Co.	poration as o
December 31. 2001	,
	, are true and correct. I further swear (or affirm) that neither the companer or director has any proprietary interest in any account classified soley as that o
a customer, except as follows:	· · · · · · · · · · · · · · · · · · ·
A CONTRACT OF WELL	On Del
	Signature
	$\mathcal{O}$ $\mathcal{O}$
	Title
	Steven Anthony
- len printy	Notary Public State of Many
Notary Public	My Commission Expires August 13, 2002
	2001 10, 2002
This report** contains (check all applicable	boxes):
(a) Facing page.	
(b) Statement of Financial Condition.	•
(d) Statement of Income (Loss).	Condition:
<ul><li>☒ (d) Statement of Changes in Financial</li><li>☒ (e) Statement of Changes in Stockhol</li></ul>	lers' Equity or Partners' or Sole Proprietor's Capital.
(f) Statement of Changes in Stockhold	
(f) Statement of Changes in Elabilities  (g) Computation of Net Capital	Subordinated to Claims of Creations.
· · · · · · · · · · · · · · · · · · ·	Reserve Requirements Pursuant to Rule 15c3-3.
	sion or control Requirements Under Rule 15c3-3.
	riate explanation, of the Computation of Net Capital Under Rule 15c3-1 and th
	the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	d and unaudited Statements of Financial Condition with respect to methods of con
solidation.	
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental	Report.
(n) A report describing any material ina	dequacies found to exist or found to have existed since the date of the previous audit
	·

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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#### REPORT OF INDEPENDENT AUDITORS

The Board of Directors Washington Securities Corporation

We have audited the accompanying statement of financial condition for noncarrying, nonclearing and certain other brokers or dealers of Washington Securities Corporation, (the "Company") as of December 31, 2001, and the related statements of income (loss), changes in ownership equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that are being filed pursuant to Rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

These financial statements are presented in the format pursuant to Section 17 of the Securities and Exchange Act of 1934 and Rule 17a-5 thereunder.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Washington Securities Corporation as of December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Goodman & Company

McLean, Virginia January 29, 2002

BROKER OR DEALER Washington Securities Corporation | N 3 | 1111 | 11

### STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND

	CE	RIAIN OTHER BROF	(Ens	UR DEALERS			
				as of (MM/DD/YY) Dec	cembe	r 31, 2001	99
				SEC FILE N	o. 8-	51359	98
		ASSET	S			Consolidated	198
						Unconsolidated	199
		Allowable		Non-Allowable	-	Total	
1.	Cash	22,614	200	]		\$ 22,614	750
2.	Receivables from brokers or dealers:			•			
	A. Clearance account	48,827	295				
	B. Other		300	\$ <u>746</u>	550	49,573	810
3.	Receivables from non-customers		355	435	600	, 435	830
4.	Securities and spot commodities						
	owned, at market value:						
	A. Exempted securities		418				
	B. Debt securities		419				
	C. Options		420				
	D. Other securities		424				
	E. Spot commodities		430			<del></del>	850
5.	Securities and/or other investments			1			
	not readily marketable:			<i>J.</i> "			
	A. At cost 7 \$ 130			1			
	8. At estimated fair value		440	; 	610		860
6.	Securities borrowed under subordination agree-						
	ments and partners' individual and capital			•			
	securities accounts, at market value:		460	J	630		880
	A. Exempted						
	securities \$ 150						
	B. Other						
	securities \$ 160		470	1	640		890
7.	Secured demand notes:		470	]	640		890
	market value of collateral:						
	A. Exempted						
	securities \$ 170						
	B. Other						
	securities \$ 180						
8.	Memberships in exchanges:						
	A. Owned, at					•	
	market \$ 190						
	B. Owned, at cost				650		
	C. Contributed for use of the company,			•			900
	at market value			6	660		300
9.	Investment in and receivables from						
	affiliates, subsidiaries and		400	}	670		910
	associated partnerships		480	l <del></del>	670		1 3.0
10.	Property, furniture, equipment,						
	leasehold improvements and rights						
	under lease agreements, at cost-net						
	of accumulated depreciation		400	1	680	▼	920
	and amortization		490 535		735	Ř	930
	Other assets	71,441	540	\$ 1,181	740	\$ 72,622	940
12.	TOTAL ASSETS	/1,441	1 340	1,181			ENNIES
						OWILL	_,,,,,,,

100

BROKER OR DEALER Washington Securities Corporation

as of December 31, 2001

### STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

#### LIABILITIES AND OWNERSHIP EQUITY

		A.I.			Non-A.I.			
	Liabilities	Liabilities			Liabilities		Total	
13.	Bank loans payable\$		1045	\$	125	<b>∏,</b> ₹\$		1470
14.	Payable to brokers or dealers:		<del></del>					
	A. Clearance account		1114		131			1560
	B. Other	<del></del>	1115		1309	7		1540
15.	Payable to non-customers		1155		1359	7		1610
16.	Securities sold not yet purchased,		<del></del>			_		
	at market value				1360	Π.		1620
17.	Accounts payable, accrued liabilities,							
	expenses and other	29,132	1205		1389		29,132	1685
18.	Notes and mortgages payable:							
	A. Unsecured		1210					1690
	B. Secured		1211	<b>V</b>	1390	7 X		1700
19.	Liabilities subordinated to claims			'			<u> </u>	<del></del>
	of general creditors:							
	A. Cash borrowings:				1400	7		1710
	1. from outsiders 9 \$ 970							
	2. Includes equity subordination (15c3-1 (d))							
	of \$ 980							
	B. Securities borrowings, at market value:				1410	7		1720
	from outsiders \$ 990					_		<u> </u>
	C. Pursuant to secured demand note							
	collateral agreements:				1420	7		1730
	1. from outsider: \$ 1000				·	_	<del></del>	<u> </u>
	2. Includes equity subordination (15c3-1 (d))							
	of \$ 1010							
	D. Exchange memberships contributed for							
	use of company, at market value				1430	7		1740
•	E. Accounts and other borrowings not					_		
	qualified for net capital purposes		1220		1440	7		1750
20.	TOTAL LIABILITIES \$	29,132	1230	\$	1450	5	29,132	1760
-0.					<del></del>			
	Ownership Equity							
21.	Sole proprietorship					. <b>₹</b> \$		1770
22.	Partnership (limited partners		1020					1780
	Corporation:							
	A. Preferred stock							1791
	B. Common stock 2,000 shares author					ed.	600	1792
	C. Additional paid-in capital	_					39,400	1793
	D. Retained earnings						3,490	1794
	E. Total					•	43,490	1795
	F. Less capital stock in treasury							1796
24.	TOTAL OWNERSHIP EQUITY							1800
25.	TOTAL LIABILITIES AND OWNERSHIP EQUIT							1810
						:	OMIT PE	NNIES

BROKER OR DEALER Washington Securities Corporation

For the period (MMDDYY) from 1/2 1/1/01 3932 to 12/31/01 3933

Number of months included in this statement 12 3931

#### STATEMENT OF INCOME (LOSS)

#### REVENUE

1.	Commissions:			
	a. Commissions on transactions in exchange listed equity securities executed on an exchange	. \$	103,543	3935
	b. Commissions on listed option transactions	. 🔻		
	c. All other securities commissions			2020
	d. Total securities commissions	_	76,887 220,453	
2.	Gains or losses on firm securities trading accounts	_		لتنتلك
	a. From market making in options on a national securities exchange			3945
	b. From all other trading	_		3949
	c. Total gain (loss)	.—		3950
3.	Gains or losses on firm securities investment accounts			3952
4.	Profit (loss) from underwriting and selling groups			3955
5.	Revenue from sale of investment company shares	-	55,445	
	Commodities revenue		337113	3990
	Fees for account supervision, investment advisory and administrative services			3975
	Other revenue	_	17,502	1 1
	Total revenue		293,400	_1
٠.		<u>-</u>	273,400	7 4030
	PENSES			
	Salaries and other employment costs for general partners and voting stockholder officers	_		4120
	Other employee compensation and benefits		3,612	
12.	Commissions pald to other broker-dealers		·····	4140
13.	Interest expense			4075
	a. Includes interest on accounts subject to subordination agreements			
14.	Regulatory fees and expenses		9,05	4195
15.	Other expenses		278,726	5 4100
16.	Total expenses	\$	291,389	4200
NE	T INCOME			
17.	Net Income (loss) before Federal Income taxes and items below (Item 9 less Item 16 )	\$	2,01	4210
18.	Provision for Federal Income taxes (for parent only)	7	405	4220
19.	Equity In earnings (losses) of unconsolidated subsidiarles not included above			4222
	a. After Federal income taxes of			
20.	Extraordinary gains (losses)			4224
	a. After Federal income taxes of			<del></del>
21.	Cumulative effect of changes in accounting principles			4225
22.	Net income (loss) after Federal income taxes and extraordinary items	\$	1,600	4230
140	NTULV INCOME	~		<del></del>
MU	NTHLY INCOME			
23.	Income (current month only) before provision for Federal income taxes and extraordinary items	\$		4211

	For the period (MMDDYY) from $1/1/01$	to_ <u>12/31/0</u>	1
	STATEMENT OF CHANGES IN OWNERSHIP EQUITY (SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)		
1.	Balance, beginning of period\$		4240
	A. Net income (loss).  B. Additions (Includes non-conforming capital of Additional capital ** \$ 4262 )  C. Deductions (Includes non-conforming capital of Contributed \$ 4272 )	1,606 9,000	4250 4260 4270
2.	Balance, end of period (From item 1800)	43,490	4290
	STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS		
3.	Balance, beginning of period	-0-	4300
	A. Increases		4310 4320
4.	Balance, end of period (From item 3520)         \$	-0-	4330
		OMIT PE	NNIES

#### STATEMENT OF CASH FLOWS

Year Ended December 31, 2001		
Cash flows from operating activities		,
Net income	\$	1,606
Adjustments to reconcile to net cash from operating activities:	Ψ	1,000
Change in:		
Receivables from brokers or dealers		(25,806)
Receivables from non-customers		(369)
Accounts payable, accrued liabilities, expenses and other		24,945
Net cash from operating activities		376
Cash flows from financing activities		
Capital contributions		9,000
Net increase in cash		9,376
Cash and cash equivalents - beginning of year		13,238
Cash and cash equivalents - end of year	\$	22,614
Supplemental disclosure Operating activities reflect income taxes paid of \$501.	•	

#### NOTES TO FINANCIAL STATEMENTS

#### **December 31, 2001**

#### 1. Organization And Nature Of Business

Washington Securities Corporation (the "Company") is a securities broker-dealer operating on a fully disclosed basis with RBC Dain Rauscher, Inc. The Company's clients are located mainly within the Washington, DC metropolitan area.

#### 2. Summary Of Significant Accounting Policies

#### Basis of Presentation

The financial statements are presented in the format as required by S.E.C. Rule 17a-5.

#### Income Taxes

The Company accounts for income taxes using the liability method, under which deferred tax assets and liabilities are determined based upon the differences between financial statement carrying amounts and the tax basis of existing assets and liabilities. As of December 31, 2001, there were no temporary differences between financial and tax basis.

#### Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. Income Taxes

Federal and State income tax liabilities for 2001 were \$284 and \$121, respectively.

#### 4. Related Party Transactions

The Company shares office space and facilities with other entities, some of which are owned and operated by officers of the Company and others by its parent company, WSC Holdings, Inc. For the use of these facilities, the Company, from time to time, reimburses WSC Holdings, Inc. pursuant to a management fee as agreed to by both entities on a month-to-month basis. For the year 2001, the Company paid \$6,800 in management fees pursuant to the agreement.

#### 5. Net Capital And Ratio Of Aggregate Indebtedness

As a registered broker-dealer operating on a fully disclosed basis, the Company is subject to S.E.C. Rule 15c3-1(2), as amended, which requires a minimum net capital and limits the maximum ratio of aggregate indebtedness to net capital to 15 to 1. The object of this rule is to require a broker-dealer to constantly maintain sufficient liquid assets to cover its current indebtedness; that is, it prohibits a broker-dealer from allowing its aggregate indebtedness to exceed fifteen times its net capital as defined under the rule. Pursuant to the rule, the required minimum net capital is \$5,000. As of December 31, 2001 the Company's aggregate indebtedness was \$29,132 and its net capital was \$42,309, yielding a ratio of .69 to 1. The Company's net capital, as defined, exceeds the minimum required net capital of \$5,000 by \$37,309.

\* \* \* \* \*

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#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY S.E.C. RULE 17a-5

The Board of Directors

Washington Securities Corporation

We have audited the accompanying financial statements of *Washington Securities Corporation* for the year ended December 31, 2001, and have issued our report thereon dated January 29, 2002. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 10 to 14 that follow is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Goodman & Cimpany

McLean, Virginia January 29, 2002

BROKER OR DEALER Washington Securities Corporation as of December 31, 2001

#### COMPUTATION OF NET CAPITAL

	Taraha manakin ansira fara Caramana at Firmatin Co. Nat			42 400	12400
_	Total ownership equity from Statement of Financial Condition			43,490	3480
2.	Deduct ownership equity not allowable for Net Capital				3490
3.				<u>43,490</u>	3500
4.	Add:				
	A. Liabilities subordinated to claims of general creditors allowable in computation of net capital			·	3520
	B. Other (deductions) or allowable credits (List)				3525
5.	Total capital and allowable subordinated liabilities		. \$	43,490	3530
6.	Deductions and/or charges:				
	A. Total nonallowable assets from Statement of Financial Condition (Notes B and C) \$ 1.181	3540			
	B. Secured demand note deficiency	3590			
	C. Commodity futures contracts and spot commodities-				
	proprietary capital charges	3600			
	D. Other deductions and/or charges	3610	(	1.181)	3620
7.					3630
8.	Net capital before haircuts on securities positions		7 s	42 309	3640
	Haircuts on securities (computed, where applicable,	_			
	pursuant to 15c3-1 (f)):				
	A. Contractual securities commitments	3660			
	B. Subordinated securities borrowings	3670			
	C. Trading and investment securities:				
	1. Exempted securities	3735			
	2. Debt securities	-3733			
	3. Options	3730			
	4. Other securities	3734			
	D. Undue Concentration	3650			
	E. Other (List)	3736	(	)(	3740
0.	Net Capital		\$	42,309	3750

BROKER OR DEALER Washington Securities Corporation

as of December 31, 2001

#### COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

ρ	a	rt	Δ
г	σ		~

11.	Minimum net capital required (6-2/3% of line 19)	1,943   3756
12.	Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement	F 000 ====
	of subsidiaries computed in accordance with Note (A)\$	5,000 3758
13.		5,000 3760
14.	Excess net capital (line 10 less 13)	37.309 3770
15.	Excess net capital at 1000% (line 10 less 10% of line 19)	39 396 3780
16.	COMPUTATION OF AGGREGATE INDEBTEDNESS  Total A.I. liabilities from Statement of Financial Condition	00 700 3790
17.	The state of the s	$29,132 \mid 3790 \mid$
17.	•	
	B. Market value of securities borrowed for which no equivalent value is paid or credited	

#### COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT

#### Part B

22. 2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule

15c3-3 prepared as of the date of the net capital computation including both brokers or dealers
and consolidated subsidiaries' debits.

23. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital
requirement of subsidiaries computed in accordance with Note (A)

24. Net capital requirement (greater of line 22 or 23)

25. Excess net capital (line 10 less 24)

26. Net capital in excess of:

5% of combined aggregate debit items or \$120,000

\$ 3920

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3830 3840

3850

3860

#### NOTES:

- (A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:
  - 1. Minimum dollar net capital requirement, or
  - 2. 6-2/3% of aggregate indebtedness or 2% of aggregate debits if alternative method is used.
- (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets.
- (c) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a fist of material non-allowable assets.

# Reconciliation of Net Capital and Aggregate Indebtedness as ' Reported by Respondent to Net Capital and Aggregate Indebtedness Reported on Audit Report December 31, 2001

There are no material differences between the respondent's computation of net capital and aggregate indebtedness and the audit report's computation of net capital and aggregate indebtedness.

The only difference between the respondent's computation of net capital and aggregate indebtedness and the audit report's computation of net capital and aggregate indebtedness is the audit reports' inclusion of current income taxes payable in the amount of \$405.

BROKE	ER OR DEALER ; Washington Securities Corporation	as of .	December 31, 2	2001
L	Exemptive Provision Under Rule 15c3-3			
25. If an e	exemption from Rule 15c3-3 is claimed, identify below the section upon			
whic	ch such exemption is based (check one only)			
A. (k)	(1)\$2,500 capital category as per Rule 15c3-1			4550
8. (k)	(2)(A)—"Special Account for the Exclusive Benefit of		<del></del>	
	customers" maintained			4560
C. (k)	(2)(B)—All customer transactions cleared through another			
	broker-dealer on a fully disclosed basis. Name of clearing			
	RRC Dain Rauscher, Inc.	4335	X	4570
D. (k)	(3)—Exempted by order of the Commission			4580

#### Washington Securities Corporation

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

Type of Proposed withdrawal or Accrual See below for code to enter	I Name of Lender or Contributor		aber 31, 200 Insider or Outsider? (In or Out)	Amount to be With- drawn (cash amount and/or Net Capital Value of Securities)	(MMDDYY) Withdrawal or Maturity Date	Expect to Renew (yes or no)
¥ 460	•	4601	4602	4603	4604	4605
¥ 461	<u> </u>	4611	4612	4613	4614	4615
462	ē]	4621	4622	4623	4624	4625
463		4631	4632	4633	4634	4635
464		4641	4642	4643	4644	4645
¥ 465		4651	4652	4653	4654	4655
466		4661	4662	4663	4664	4665
<b>y</b> 467		4671	4672	4673	4674	4675
468		4681	4682	4683	4684	4685
469		4691	4692	4693	4694	4695
			TOTAL \$₹	-0- 4699		

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Instructions: Detail listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2)(iv)), which could be required by the lender on demand or in less than six months.

WITHDRAWAL CODE:

DESCRIPTION

- 1. Equity Capital
- 2. Subordinated Liabilities
- 3. Accruals
- 4. 15c3-1(c)(2)(iv) Liabilities

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#### REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY S.E.C. RULE 17a-5

The Board of Directors

Washington Securities Corporation

In planning and performing our audit of the financial statements and supplemental schedules of *Washington Securities Corporation* (the "Company"), for the year ended December 31, 2001, we considered its internal control, including control of activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (S.E.C.), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we consider relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provision of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the proceeding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the S.E.C.'s above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting practices generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the S.E.C. to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes.

Based upon our findings during the course of such audit, we are required to comment on any material inadequacies found to exist in the accounting system and internal accounting control. Due to the current size of your operation, it is not possible for you to meet the standards required for adequate internal control. However, our study and evaluation disclosed no condition that we believe to be a material weakness based upon the limited constraints of *Washington Securities Corporation*.

This report is intended solely for the information and use of the Board of Directors, management, the S.E.C., and other regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Goodman + Company

McLean, Virginia January 29, 2002